KAEL INTERIORS
Tapicería · Palma

Your textiles, *always ready.*

An annual maintenance plan for hotels, beach clubs, villas and yachts: we clean, inspect and carry out simple repairs and adjustments on your sunbed cushions, Bali beds and cushions, and leave them fitted for the season.

PLANS FOR HOTELS, BEACH CLUBS AND VILLAS

Price per piece and season, VAT not included

	Sunbed cushion	Bali bed	Cushion
Winter Collection in batches, professional cleaning, inspection with photos and return within 1-2 weeks. Fitting before opening.	€25	€45	€6
Plus Winter + simple repairs and adjustments, season guarantee (48 h) and priority in summer.	€35	€60	€8
+ Storage Optional: we keep your pieces in our workshop until spring. Limited places.	+ €8	+ €15	+ €2

PLANS FOR YACHTS

Price per yacht and season, VAT not included

Length	Winter	Plus
Up to 15 m	€350	€500
15–25 m	€650	€900
Over 25 m	from €1,100	from €1,500

Includes sunpads, deck cushions and interior and exterior cushions. Collection and fitting on board in the marinas of Palma. Optional storage subject to availability.

TERMS

- The plan covers cleaning, inspection and simple repairs and adjustments. It does not include making new pieces or replacing fabric or foam.
- Payment in 4 instalments: November, January, March and May.
- Minimum contract: €150 + VAT.
- Sign before 15 December: 10% discount.

EXAMPLE

Beach club with 40 sunbed cushions and 10 Bali beds, Plus plan: 40 × €35 + 10 × €60 = €2,000 + VAT per year. Signed before 15 December: €1,800 + VAT, in 4 instalments of €450.

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A year of your terrace, organised

1 — October–November
Inspection and inventory: we record every piece with photo and measurements in your client portal.

2 — Winter
We collect in batches, spray-extraction clean, dry, carry out simple fixes and return each batch within 1-2 weeks.

3 — March–April
We fit the pieces before opening. If you chose storage, they come straight from our workshop.

4 — Season (Plus)
If a seam, a fastening or an adjustment fails, we fix it within 48 hours at no cost.

INCLUDED IN THE PLUS PLAN

- ✓ Loose or open seams
- ✓ Replacing a zip pull or slider
- ✓ Press studs, velcro, straps and ties
- ✓ Adjusting covers that have stretched
- ✓ Loose piping and trims

NOT INCLUDED · QUOTED SEPARATELY

- – New pieces or new covers
- – New fabric, foam or a full zip
- – Cuts, burns, permanent stains or fading
- – Damage from misuse, accidents or storms
- – Plan clients: 10% off renewals

WHY KAEL

Our own workshop in Palma · 20 years in marine and outdoor upholstery · client portal with your inventory · service in English and Spanish.

Book your free inspection

No commitment. We visit, count your pieces and give you the exact price of your plan.

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Prices exclude VAT and apply to contracts signed until 31/03/2027. Any work beyond simple repairs and adjustments is quoted separately and never done without your approval.